

Organizing  
A Session on

# DEMO DAY LEARNINGS: STRATEGIC FEEDBACK FOR FUTURE DEVELOPMENT

Date: 22nd November, 2025

Time: 9:30 AM Onwards

Venue: INMANTEC INSTITUTIONS, Incubation Centre



Resource Person:  
**Mr. Gaurav Singhal**

Industry Consultant and Chief Mentor - INMANTEC IGNITE

Organized by:

**INMANTEC INCUBATION CENTRE**



[www.inmantec.edu/](http://www.inmantec.edu/)



[www.instagram.com/inmantecinstitutions/](https://www.instagram.com/inmantecinstitutions/)



[www.linkedin.com/company/417490/](https://www.linkedin.com/company/417490/)



[www.facebook.com/inmantec](https://www.facebook.com/inmantec)

**INTEGRATED ACADEMY OF MANAGEMENT AND TECHNOLOGY**

Delhi-Meerut Expressway (NH-9, Exit 4) Adj. to Daxla Flower, Gurgaon Road, Ghaziabad - 201015

## Expert Session: “Demo Day Learnings – Strategic Feedback for Future Development”

- **Date:** 22nd November, 2025
- **Time:** 9:30 AM onwards
- **Venue:** INMANTEC Institutions, Incubation Centre

INMANTEC Institutions, under the auspices of the INMANTEC Incubation Centre and the Institution's Innovation Council, organized a knowledge-enhancing session titled “Demo Day Learnings: Strategic Feedback for Future Development.” The event was conceptualized to provide participants with valuable insights into the importance of structured feedback in entrepreneurial development and innovation-driven initiatives.

The session was conducted by Mr. Gaurav Singhal, an eminent Industry Consultant and Chief Mentor at INMANTEC Ignite. With extensive experience in entrepreneurship development and innovation management, Mr. Singhal shared informative and practical perspectives on leveraging post-demo day feedback for business sustainability and strategic growth.

### Objectives of the Session

- To highlight the significance of demo day evaluations in entrepreneurial ecosystems.
- To help budding innovators understand how to extract, interpret, and apply constructive feedback.
- To guide students and startup teams in aligning investor and mentor suggestions with long-term development plans.
- To promote a culture of continuous improvement within the INMANTEC incubation community.

### Session Highlights

During the session, Mr. Gaurav Singhal addressed key topics including:

- Importance of presenting business ideas in a structured format.
- Common pitfalls identified during investor demo days and effective rectification methods.
- Frameworks for measurable startup improvement through feedback.
- Case-based examples illustrating how successful startups integrate strategic insights for scalability.



Participants engaged in interactive discussions, enabling them to reflect on their startup journeys and identify areas for refinement.

### **Outcomes of the Event**

The session proved highly beneficial for the entrepreneurial aspirants in attendance. Major outcomes include:

- Increased awareness regarding the critical role of feedback in innovation and business expansion.
- Enhanced understanding of investor expectations, presentation strategies, and performance review methods.
- Strengthened preparedness among incubated startups for future demo day evaluations and investor discussions.

### **Conclusion**

The expert session successfully met its intended objectives, equipping participants with a deeper understanding of strategic feedback mechanisms crucial for sustainable growth in the entrepreneurial domain. INMANTEC Incubation Centre continues to play a pivotal role in nurturing startups through structured guidance, mentoring, and capacity-building initiatives. The institution remains committed to fostering innovation and supporting young entrepreneurs through similar knowledge-oriented programs in the future.



