

## MANDATORY DISCLOSURE

### TWO-YEAR FULL TIME POST GRADUATE DIPLOMA IN MANAGEMENT

*“The information has been provided by the concerned institution and the onus of authenticity lies with the institution and not on AICTE.”*

#### Name/Address of the Institution

Name **Integrated Academy of Management and Technology (INMANTEC)** Adhyatmik Nagar, Delhi-Hapur Highway (NH-24), Udyog Kunj  
Ghaziabad -201009 UP

Telephone with STD 0120-2768951/52

Fax No. 2768952

E-Mail: [admin@inmantec.edu](mailto:admin@inmantec.edu), [info@inmantec.edu](mailto:info@inmantec.edu)

Web site [www.inmantec.edu](http://www.inmantec.edu)

#### Name & Address of the Executive Director

Name Prof Pankaj Gupta

Designation Executive Director

Qualification & Experience BE, MBA, 24 years Specialization HR

Telephone with STD 0120-3290933 (O), 0120-4111393 (R)

E-Mail [pankaj.gupta@inmantec.edu](mailto:pankaj.gupta@inmantec.edu)

#### Governance

##### BOARD OF GOVERNORS

###### Chairman

###### BP Singhal, IPS (Retd)

Former Member of Parliament  
Former Addl Secretary, MHA, GoI  
Ex-Chairman, CBFC Mumbai

###### Member Secretary

###### Pankaj Gupta

Executive Director, INMANTEC (Ex Officio Member)

###### Members

###### Shiromani Sharma, IAS (Retd)

I A S (Retd.), Former Chief Secretary, Govt of UP

###### CK Tikku, IRS (Retd)

IRS (Retd) Ex Chairman, CBDT, Govt. Of India

###### PC Chaturvedi, IAS

###### KN Rattan

Director General – ESIC , Delhi

**Shri Jatendra Mehta**

Managing Director, Omax Autos Ltd.  
Gurgaon

**Dr Devi Singh**

Director  
IIM, Lucknow

**Dr. R B L Goswami**

Ex Vice Chancellor, CCS University, Meerut

Advisor, Laxmi Precisions Screws Ltd,  
Counselor TQM Institute New Delhi

**Yogesh Munjal**

Managing Director  
Munjal Showa Ltd.

**K Sampath, FCA**

FCA, Practicing Chartered Accountant  
(Taxation)

## ADVISORY BOARD

**Chairman**

**Dr SC Kuchhal**

EX-Professor, IIMA  
World Bank Consultant

**Members**

**Dr RBL Goswami**

Former VC, CCS University  
Chairman, Management Council, INMANTEC

**GK Kawatra, LL.M(Harvard)**

Secretary, FICCI,  
Executive Director, Indian Council of  
Arbitration

**Dr Abdul Qayum Ansari**

Dean & Head (FMS&IT)  
Jamia Hamdard

**Dr CK Raju**

Director (Academic),  
INMANTEC

**Dr Karmeshu**

Dean & Prof IT, School of Computer &  
System Sciences, JNU, New Delhi

**Pankaj Munjal**

Managing Director,  
Hero Motors

**Ms. Lakshmi Sampath**

Sr Advocate, Supreme Court

**NK Mehta**

Technical Director & Head, WRIS Div  
National Informatics Centre (NIC)

**Dr BC Goel**

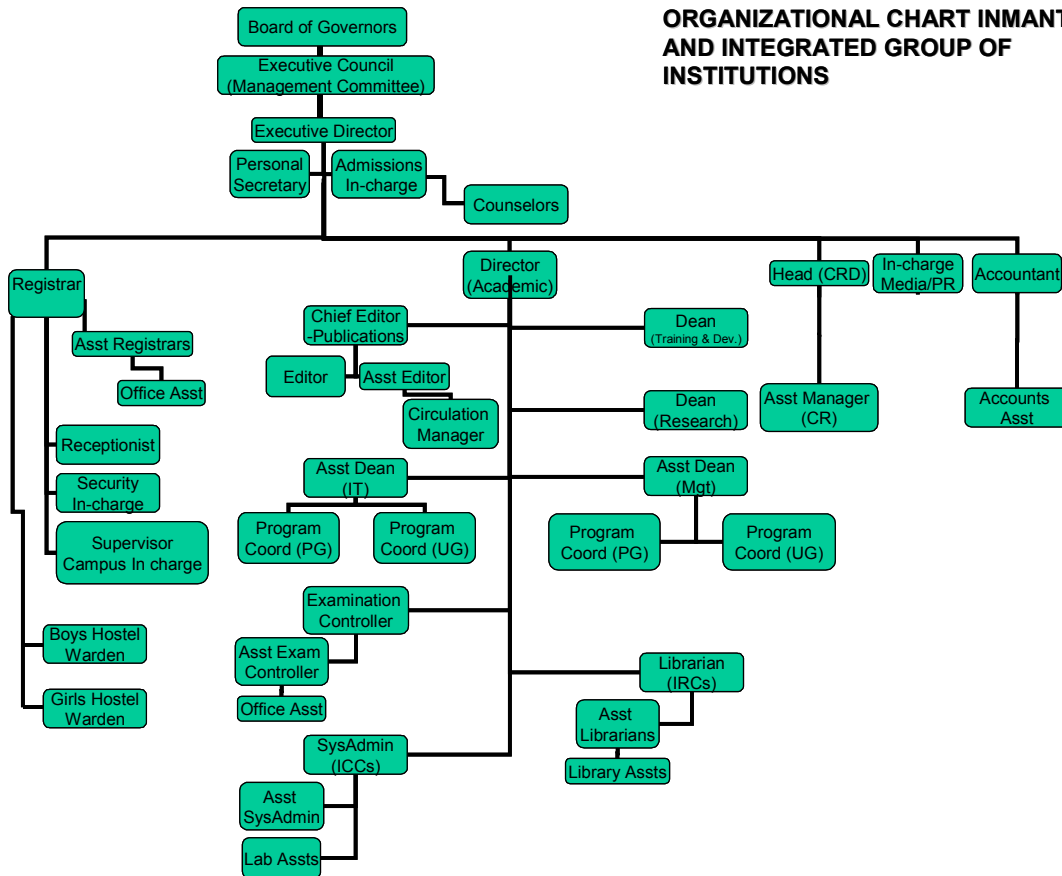
Former Advisor to Govt of Uttranchal

**Frequency of the Meetings of Board of Governors:** Twice a year

**Frequency of the Meetings of Academic Advisory Board:** Once a year

**Organizational chart and processes**

**ORGANIZATIONAL CHART INMANTEC AND INTEGRATED GROUP OF INSTITUTIONS**



**Nature and extent of involvement of faculty and students in academic affairs/improvements:**

**Teaching Methodology:** The faculty is dynamically engaged in academic and administrative activities through optimum mix of topical lectures, interactions, case studies, quizzes, role-plays, group discussions, guest lectures from industry and trade, management games, counseling, industry visit and industry interaction for the benefit of the students. Students are encouraged to represent their cases through individual and group presentations. Further, opportunity is provided through participation of students in various seminars, workshops and similar events through more than 16 various clubs, committees and forums active within the institute.

**Syllabus Reviews:** The curriculum at INMANTEC is constantly upgraded with productive inputs from both faculty as well as students, who in turn remain in touch with the corporate sector and the alumni to help future managers meet the challenges of competition and to abreast themselves with emerging business trends.

**Industry Interface:** INMANTEC maintains rapport with the changing demands of corporate world in the course of constant interaction with stalwart industries through one of its most important unit -Corporate Resource Division (CRD). This division, comprising the faculty and the students, is responsible for organizing fortnightly guest lectures by management gurus, renowned consultants, eminent industry experts and managers from different organizations. CRD has been largely successful in sourcing of live projects from industry, corporate

training and development programs, commercial sponsorships, exchange programs among others beside organizing summer placements and providing final campus recruitments much above 100% owing to its strong linkage with the industry.

As part of its core activity at INMANTEC, students are encouraged to organize panel discussions and interactive sessions with corporate. In these sessions the corporate stalwarts share their views on the various issues with the students.

CRD is also responsible for conducting national and international level conferences, seminars, workshops and symposia on contemporary issues of management, which are acclaimed by the captains of industry for their timely nature and incisive content.

Beside this the CRD teams up with PR & Promotions Committee to encompass promotional activities, and working to enhance public & media relations as well. This team ensures presence of the press at major happenings at INMANTEC and organizing press meets.

**Faculty feedback:** Students are encouraged to give their course and faculty feedback to help the management take a critical view of the pedagogy being followed, faculty's subject knowledge & update, need for further improvement and other parameters.

**Programs**

Name of the Programs (Full Time) approved by the AICTE

- **PGDM (Post Graduate Diploma in Management)**
- **MCA (Master of Computer Applications)**

Name of the Programs (Part Time) approved by the AICTE.

NONE

Name and duration of program(s), if any, not approved by AICTE and being run in the same campus

NONE

For each Programme the following details are to be given:

**PGDM Programme**

|   |  |
|---|--|
| Name  | Post Graduate Diploma in Management (PGDM)   |
| Number of seats                                 | 120  |
| Duration  | Two-year full time   |
| Cut Off marks for admission during last 2 years | 50% of MAT score or 40 percentile of CAT score of entrance test from the preliminary merit list  |
| Fee   | Rs 2,60,000/- pa   |
| Placement Facilities                            | CRD (CORPORATE RESOURCE DIVISION) handles all activities related to career counseling, corporate relationship management, corporate talks, seminars etc. Its placement cell consists of three faculty members, one industry expert and a number of students –a majority being from the final year. Of the three faculty members one heads the CRD, one faculty member is from the management stream and the other is from IT. This cell assists the students in comprehensive career planning and development as well as guides them in securing placement in today’s competitive job market. Students receive counseling on job search strategies, interview skills and résumé writing techniques. As a result of rigorous training, incorporating effective communication, business etiquettes, and soft skills, for students throughout the length of the programs, the institute has been able to provide consistently upto 100% employment to its graduates, with tremendous success during the |

past.

Campus placement in last two years with minimum salary, maximum salary and average salary

| PGDM | 2007<br>(lacs/annum) | 2008<br>(lacs/annum) | 2009<br>(lacs/annum) |
|------|----------------------|----------------------|----------------------|
| Min  | 4.30                 | 4.40                 | 4.50                 |
| Avg. | 5.31                 | 5.35                 | 5.50                 |
| Max. | 6.45                 | 6.80                 | 7.08                 |

**Name and duration of program(s) having affiliation/collaboration with Foreign University/Institution(s) and being run in the same Campus along with status of AICTE approval:** None

**Details of the Foreign Institution/University:** Not Applicable

## FACULTY

### Number of faculty members:

- Permanent faculty : PGDM : 18
- Visiting faculty (taught full course) : PGDM : 05
- Adjunct faculty : 3
- Guest faculty : 12

**Profile of each faculty with qualifications, total experience, age and duration of employment at the institute concerned:**

| Sno | Name (s) of the Teaching Faculty | Designation<br><br>(Lecturer/ Asst. Professor/ Professor) | Qualifications with field of specialization with class / division of passing |                                      |              | Date of Birth | Experience |          |          | Dat of Joining the Institution | Gross total salary as on date with scale & Basic pay |
|-----|----------------------------------|---|--|--------------------------------------|--------------|---------------|------------|----------|----------|--------------------------------|--|
|     |                                  |   | UG   | PG                                   | Doctorate    |               | Teaching   | Industry | Research |                                |  |
| 1   | Mr Pankaj Gupta                  | Executive Director  | BE   | MBA                                  | Phd Pursuing | 23/2/1961     | 13         | 10       | 2        | 3/6/2004                       | Director<br>18400-500-22400                          |
| 2   | Dr Vinod Dumblekar               | Professor & Director                                      | BSc  | MBA                                  | Phd          | 10/1/1955     | 12         | 34       | 8        | 28/4/2009                      | Director<br>18400-500-22400                          |
| 3   | Mr UC Mathur                     | Professor   | BSc  | MSc                                  | FIETE        | 8/11/1942     | 14         | 6        | 3        | 2/2/2008                       | Professor<br>18400-500-22400                         |
| 4   | Mr Vipin Agarwal                 | Ast Professor   | Bcom   | FICWAI, ACS, MBA, MCom, LLM, MA(Eco) | Phd Pursuing | 10/9/1972     | 8          | 5        | 6        | 21/7/2008                      | Asst. Professor<br>12000-420-18300                   |
| 5   | Dr Deepak Singh                  | Ast Professor   | BSc  | MBA                                  | Phd          | 30/10/1973    | 8          | 7        | 8        | 16/8/2007                      | Asst. Professor<br>12000-420-18300                   |
| 6   | Mr RK Singhal                    | Associate Professor                                       | BTech  | MBA                                  | Phd Pursuing | 4/1/1958      | 11         | 23       |          | 1/7/2005                       | Associate Professor<br>12000-420-18300               |
| 7   | Dr Rajeshwar Nath                | Ast Professor   | BA(Hons)   | MA (Eco)                             | Phd          | 2/4/1967      | 5          | 8        | 4        | 14/7/2007                      | Asst. Professor<br>12000-420-18300                   |
| 8   | Mr Biranchi Narayan              | Lecturer  | BA   | MBA                                  | Phd Pursuing | 14/10/1979    | 6          |          | 2        | 3/8/2006                       | Lecturer<br>8000-275-13500                           |
| 9   | Dr Anubha Vashisht               | Lecturer  | BA   | MBA                                  | Phd          | 18/2/79       | 5          | 4        | 2        | 4/8/2005                       | Lecturer<br>8000-275-13500                           |
| 10  | Dr Rakesh Chawla                 | Lecturer  | BCom   | Mcom                                 | Phd          | 4/8/1973      | 6          |          | 2        | 1/5/007                        | Lecturer<br>8000-275-13500                           |
| 11  | Ms Bharti Kalia                  | Lecturer  | BSc  | PGDM                                 | --           | 23/9/1973     | 10         | 0.5      |          | 20/2/09                        | Lecturer<br>8000-275-13500                           |
| 12  | Ms Piyali Sarkar                 | Lecturer  | BA   | MBA                                  | --           | 4/1/1979      | 5          |          |          | 7/7/2006                       | Lecturer<br>8000-275-13500                           |
| 13  | Ms Lata Singh                    | Lecturer  | BSc  | MBA                                  | Phd Pursuing | 12/6/1980     | 6.5        | 1.5      |          | 24/7/2006                      | Lecturer<br>8000-275-13500                           |
| 14  | Mr Mohit Dhawan                  | Lecturer  | BBA  | PGDBA                                | Phd Pursuing | 8/6/1984      | 4.5        | 1        |          | 23/6/2008                      | Lecturer<br>8000-275-13500                           |

| Sno | Name (s) of the Teaching Faculty | Designation | Qualifications with field of specialization with class / division of passing |            |              | Date of Birth | Experience |          |          | Dat of Joining the Institution | Gross total salary as on date with scale & Basic pay |
|-----|----------------------------------|-------------|--|------------|--------------|---------------|------------|----------|----------|--------------------------------|--|
|     |                                  |             | (Lecturer/ Asst. Professor/ Professor)                                       | UG         | PG           |               | Doctorate  | Teaching | Industry |                                |  |
| 15  | Ms Aakanksha Uppal               | Lecturer    | Bcom   | Mcom, MBE  | Phd Pursuing | 11/2/1981     | 5          |          | 3        | 08/08/2008                     | Lecturer 8000-275-13500                              |
| 16  | Ms Simmi Khurana                 | Lecturer    | BCom   | Mcom,      | Phd Pursuing | 23/2/1973     | 7.5        | 3        |          | 3/8/2006                       | Lecturer 8000-275-13500                              |
| 17  | Ms Deepa Agnohotri               | Lecturer    | BCom   | MBA, Mphil | Phd Pursuing | 3/11/1980     | 5          | 1.5      | 1.5      | 7/7/2008                       | Lecturer 8000-275-13500                              |
| 18  | Mr Yatender Singh Pundir         | Lecturer    | BSc  | MCA        | --           | 1/7/1981      | 3          | 1        |          | 1/7/2008                       | Lecturer 8000-275-13500                              |

**Number of faculty employed and left during the last two years:**

|                         |    |
|-------------------------|----|
| No. of faculty left     | 03 |
| No. of faculty employed | 06 |

**Profile of Director/Principal with qualifications, total experience, age and duration of employment at the institute concerned**

**Dr Vinod Dumblekar**

**ADDRESS**

71-A, Pocket A  
Sukhdev Vihar  
New Delhi – 110 025  
Tel #: +91-11-46542900, 9818631280  
[dumblekar@yahoo.com](mailto:dumblekar@yahoo.com), [vinod.dumblekar@gmail.com](mailto:vinod.dumblekar@gmail.com)



**ACADEMIC ACCOMPLISHMENTS**

- Doctorate (Ph D) in Management Studies (2004) from Devi Ahilya Vishwa Vidyalaya, Indore, under the guidance of Dr Upinder Dhar, Prestige Institute of Management & Research, Indore [currently Director, Nirma Institute of Management, Ahmedabad.
- PostGraduate Degree in Business Administration (MBA) from Faculty of Management Studies, University of Delhi with a First class (1990).
- Bachelor in Science (B Sc) from St Joseph's College, Bangalore, University of Bangalore with a First class (1971-74). Award for Best Social Service Worker (NSS).

- Pre-University Course (PUC) from Sri Bhuvanendra College, Karkala, Karnataka with a First Class (1970-71). Gold medallist for Best Outgoing Student.
- Standard 10 (SSLC) from St Charles High School, Bhadravati, Karnataka with a First Class (1969-70). School highest

### **PROFESSIONAL AFFILIATION**

International Simulation and Gaming Association [ISAGA],  
<http://www.isaga.info/sc-full.htm>

- Member since 5 September 2004, the only Indian.
- Steering Committee member
- Scientific Committee member
- Bell Committee
- Papers presented at the 35th and 36th ISAGA conferences, Munich and Atlanta

### **CONSULTING ASSIGNMENTS**

- Financial Restructuring Report for PSU subsidiary (1995)
- Computer-based Financial Accounting package with data capture for MNC (1996)
- Accounting System for Student Assignments for a regulatory Institute (1997)
- Training Needs Analysis, session plan and contents for PSU + Dutch sponsor (1999)
- Call Center Appraisal for MNC (2002)
- Workshop for Project Reports for a B-School (2003, 2004, 2005)
- Statutes and Rules for a University (2003)
- Coaching for Debating and Quiz competitions for B-School (2003, 2005, 2006)
- Key Performance Indicators of Police Stations in New Delhi (2005)
- Manpower Restructuring for PSU (2005)
- Centers of Excellence for Games in Management Education – B-Schools (2006 & 2007)
- Productivity linked bonus for a cement unit – September 2007
- Educational consultant in non-formal learning for K-12 schools – 2007-2009

### **PAPERS, PUBLICATIONS AND PRESENTATIONS**

- About thirty articles have been authored in the form of research papers, book reviews and case studies, on the subjects of banking, simulation games, learning, financial structuring, leadership and technology, and a book on computers. Two publications were presented at conferences in Munich and Atlanta. An illustrative list is given below:
- ERP for Business Transformation. Student Manager Communiqué. All India Management Association. June 1998.

- Securitisation: Problems and Solutions. In M Raghavachari and KV Ramani (Eds), DELIVERING SERVICE QUALITY: Managerial Challenges for the 21st Century. December 1999. New Delhi: IIM, Ahmedabad/MacMillan, 185-191. From Distance Learning to Instant Learning. OK Gupta (Ed), EMERGING ROLE OF IT IN THE GLOBAL BUSINESS ENVIRONMENT. January 2000. New Delhi: Tata McGraw-Hill, 35-40.
- Banking on the Web. PCWorld. June 2000, 72-75.
- Call Centers: Opening New Vistas. PCWorld. August 2000, 84-92.
- Building Customer Relationships through Call Centers in Banking and Financial Services. In J. N. Sheth, A. Parvatiyar and G. Shainesh (Eds), Customer Relationship
- Management: Emerging Concepts, Tools and Applications. November 2000. New Delhi: Management Development Institute, Gurgaon/Tata McGraw-Hill. 463-471.
- Leadership in Banking Sector. Indian Management. June 2001. Mumbai: All India Management Association and Business India. 21-29.
- Securitisation: Financial Reengineering for Impaired Balance Sheets. Student Manager Communiqué. All India Management Association. November-December 2001.
- Smart Card: The Secure Plastic Card for Tomorrow. Business Perspectives. Birla Institute of Management Technology, Vol 3, No 2, July-December 2001, 103-126.
- Call Centers: A Customer Centric Business Activity. Paradigm. Institute of Management Technology, Volume 6, No. 2, July-December 2002, 107-120.
- Management Simulations (MS): Tests of Effectiveness. In U. Dhar, S. Dhar and R. Agrawal (Eds.), Changing Trends in Management, January 2003, 104-113. New Delhi: Excel Books.
- Book Review for 2000 Tips for Trainers & Staff Developers (Phil Race, 2003, First Indian Edition, Kogan Page India, New Delhi). Vision, January-June 2003, 159-161.
- Software-Based Simulation: A Case Study of a Business School. In W. C. Kriz and T.
- Eberle (Eds.), BRIDGING THE GAP: Transforming Knowledge into Action through 4/4 Gaming and Simulation, September 2004, 395-404. 35th International Conference of the International Simulation and Gaming Association, Munich, Germany. Passau, Germany: SAGSAGA – Swiss Austrian German Simulation and Gaming Association.
- Emotional Intelligence and Locus of Control as Determinates of Role Efficacy in
- Private Banks in India. 6th Annual Conference of Prestige Institute of Management and Research, Indore. 30-31 January 2005.
- Influence of Esteem, Motivation and Simulation on Learning – An Empirical Study. SERIOUS PLAY, 36th International Conference of the International

- Simulation and Gaming Association, Atlanta, Georgia, USA. 27 June 2005 – 1 July, 2005.
- Influence of Esteem, Motivation and Simulation on Learning – An Empirical Study. *Prestige Journal of Management and Research*, 9 (2), October 2005, 217-239.
  - Case Study: The Case of the Top Gun. *Industrial Relations*, XXV, December 2005, 39-42.
  - Learning from a Management Simulation: Empirical Research at a Business School in India. *Indian Journal of Industrial Relations*, 41 (3), January 2006, 335-356.

**BOOKS:**

- Fundamentals of Computers. Guru Jhambeshwar University, Hisar. New Delhi: Excel Books. 1998 (354 pp).
- PRESENTATIONS:
- Securitisation: Problems and Solutions. International Conference on Delivering Service Quality: Managerial Challenges for the 21st Century. Indian Institute of Management, Ahmedabad and Center for Services Research and Education, Rensselaer Polytechnic Institute, Troy, New York. 28-29 December 1999.
- From Distance Learning to Instant Learning. Second International Conference on Business and Management (ICOBM-II). Emerging Role of IT in the Global Business Environment. Nirma Institute of Management, Ahmedabad. 3-6 January 2000.
- Building Customer Relationships through Call Centers in Banking and Financial Services. International Conference on Customer Relationship Management: Emerging Concepts, Tools and Applications. Management Development Institute, Gurgaon. 24-25 November 2000.
- Effectiveness of Management Simulations: A Critical Analysis of Participants' Self-Appraisal. International Conference on Technology, Innovation and Flexibility for Reshaping the World. Jamia Millia Islamia, New Delhi. 13-15 March 2004.
- Emotional Intelligence and Locus of Control as Determinates of Role Efficacy in Private Banks in India. 6th Annual Conference of Prestige Institute of Management and Research, Indore. 30 January 2005.

**Whether student assessment of faculty is in force:**

Yes, through a standard feedback form. Feedback from students is classified into faculty/subject wise strengths and weaknesses identified and the concerned faculty are counseled to further work upon. Feedback from students is also obtained for institutional governance and suggestions are accepted and implemented.

## FEE

### Details of fee, as approved by Governing Council , for the Institution:

For PGDM the fee prescribed is Rs.2,60,000/- for session 2009-2011 is in effect.

### Time schedule for payment of fee for the entire program:

Payable in two installments every year such as:

1<sup>st</sup> Installment: Between July 07 – 21, or before new admission (as per the case)

2<sup>nd</sup> Installment: Between January 07 – 21

### Fee waivers granted with amount and name of students:

Nil

### Number of scholarships offered by the institute with the name of students, duration and amount:

#### PGDM program: Scholarships to toppers

| Course / Session                         | Name                  | Position | Score | Percentage |
|--|-----------------------|----------|-------|------------|
| PGDM (2005-2007)<br>2 <sup>nd</sup> year | Mohd. Abbas           | 1st      | 9.21  | 25 %       |
|  | Himanshu Pratap Singh | 2nd      | 8.64  | 15 %       |
|  | Kumar Gaurav          | 3rd      | 8.45  | 10%        |
| PGDM (2006-2008)<br>1st year             | Neha Sharma           | 1st      | 9.67  | 25 %       |
|  | Pooja Agarwal         | 2nd      | 9.37  | 15 %       |
|  | Anumeha Sinha         | 3rd      | 9.29  | 10%        |
| PGDM (2006-2008)<br>2 <sup>nd</sup> year | Pooja Agarwal         | 1st      | 9.51  | 25%        |
|  | Avinash Kumar Singh   | 2nd      | 9.37  | 15%        |
|  | Neha Sharma           | 3rd      | 9.29  | 10%        |
| PGDM (2007-2009)<br>1 <sup>st</sup> year | Radhika Chitkara      | 1st      | 17.31 | 25%        |
|  | Senha R Burlawar      | 2nd      | 16.56 | 15%        |
|  | Priya Singh           | 3rd      | 16.52 | 10%        |
| PGDM (2007-2009)<br>2 <sup>nd</sup> year | Radhika Chitkara      | 1st      | 16.22 | 25%        |
|  | Sonia Gairola         | 2nd      | 16.00 | 15%        |
|  | Priya Singh           | 3rd      | 15.66 | 10%        |
| PGDM (2008-2010)<br>1 <sup>st</sup> year | Ugrasen Singh         | 1st      | 16.72 | 25%        |
|  | Meenakshi Saxena      | 2nd      | 16.56 | 15%        |
|  | Shefali Tandan        | 3rd      | 16.24 | 10%        |

### Criteria for fee waivers/scholarships:

#### Merit Scholarships, Rewards and Financial Assistance

In an effort to encourage meritorious students at *INMANTEC* and its Group Institutions, the following scholarship schemes have been introduced by the Management commencing session 2006-07 onwards (revised w.e.f. academic session 2007):

**I. MERIT SCHOLARSHIPS**

- a) The students passing all subjects in a particular year shall ONLY be considered for the scholarships for that year.
- b) The students getting place in any of the top 3 positions of the university will be granted 100% fee concession for the concerned year applicable to all university courses. 50% fee waiver would be granted for securing the remaining seven positions among top-10 of the university.
- c) In case of a university affiliated program, students getting 1st, 2nd and 3rd positions at Institute level on the basis of annually compiled results of the entire year will be awarded 25%, 15% and 10% of fee concession respectively. This scheme is not applicable to students failing during the year concerned. If any readmitted student qualifies his/her claim for such scholarship for a particular course, he/she shall be considered eligible for the same provided he/she fulfills clause (a).
- d) In case of an autonomous program (such as PGDM), while drawing merit for the top three positions at the institute, the overall ranking of students is considered that incorporates 20% of weighting of academic score for the year in question, another 20% is derived from their attitude & aptitude tests and the rest 60% attributes to the managerial & leadership abilities of the student. The scholarship scheme, however, remains the same as given in clause (c) above.
- e) In case a student is already being offered fee relaxation in some other form and qualifies for any of the above schemes, the higher of the two amounts will be considered for fee concession.
- f) The Management Committee reviews special scholarships to girl candidates (partial relaxation in academic fee) from time to time with an objective to promote women education. The amount and frequency of such scholarships is subject to change and is at sole discretion of the Management.

**II. REWARDS**

The students securing equal to or more than 75% in aggregate of the End Semester / Annual Examination (as applicable) shall be rewarded at the rate of Rs. 200/- for each additional aggregate percentage. This scheme will not be applicable to the students pursuing final year of any course running at INMANTEC.

**III. FINANCIAL ASSISTANCE**

Financial assistance to deserving poor candidates, wards of war-widows and of police martyrs to the extent of 10% or more may be offered on case-to-case basis subject to review of their performance during the year only after a written request is received from candidate / student. However, the decision of Management shall be binding.

**Estimated cost of boarding and lodging in Hostels:**

|  |          |
|--|----------|
| Annual hostel fee (optional)<br>(Including Mess charges without lunch) | 45,000/- |
| Hostel caution money<br>(refundable)                                   | 2,000/-  |

**ADMISSION**

**Number of seats sanctioned with the year of approval**

120 seats (2008-2010) (PGDM programme)

**Number of students admitted under various categories each year in the last two years:**

| <b>PGDM program</b> |          |              |                |
|---------------------|----------|--------------|----------------|
| Year                | Category | No. of Seats | Remarks        |
| 2007                | General  | 120          | No reservation |
| 2008                | General  | 120          | No reservation |
| 2009                | General  | 120          | No reservation |

**Number of applications received during last two years:**

| <b>PGDM program</b> |                             |
|---------------------|-----------------------------|
| Year                | No of Applications received |
| 2009-2011           | <b>7545</b>                 |
| 2008-2010           | <b>7253</b>                 |
| 2007-2009           | <b>6983</b>                 |
| 2006-2008           | <b>5835</b>                 |

**ADMISSION PROCEDURE**

Mention the admission test being followed, name and address of the Test Agency and its URL (website)

|     |   |
|-----|---|
| CAT | IIM Kozhikode campus<br>PO Calicut-673570<br>Kerela<br>URL: <a href="http://www.iimk.ac.in">www.iimk.ac.in</a>  |
| MAT | All India Management Association<br>14, Institutional Area, Lodhi Road,<br>New Delhi- 110003<br>Tel : 011-24634026<br>URL: <a href="http://www.aima-ind.org">www.aima-ind.org</a> |

**Number of seats allotted to different Test Qualified candidates CAT, MAT, XAT, JMET, ATMA, CET, JEE (State conducted tests / University tests):**

Not Applicable

Calendar:

- **Last date for request of application:** May 15
- **Last date for submission of application:** May 20
- **Dates for Group Discussion (GD)/ Interviews:** Scheduled every fort night (Nov - May)
- **Dates for announcing final results:** First week of June (At the end of the admission process)
- **Release of admission list (main list and waiting list should be announced on the same day):** At the end of the process
- **Date for acceptance by the candidate (time given should in no case be less than 15 days):** 20 days from issue of the selection letter
- **Last date for closing of admission:** June 10
- **Starting of the Academic session:** June 24,2008 ( Reporting 23<sup>rd</sup> June,2008)
- **The waiting list should be activated only on the expiry of date of main list:** June 11
- **The policy for refund of the fee, in case of withdrawal, should be clearly notified:** Only Caution money is refundable after commencement of the program, if and only if, full payment has been received towards the year

At the end of the admission process, a consolidated merit list is drawn and candidates in the main list are given time up to June 10 to secure their seats. Once the time given to main list candidates expires, the waiting list candidates are given time till June 20 to secure their seats.

### CRITERIA AND WEIGHTINGS FOR ADMISSION

**Describe each criteria with its respective weighting i.e. Admission Test, GD, Interview etc:**

|   |   |    |
|---|---|----|
| Common Entrance Test<br>(CAT/MAT/GMAT/ATMA) |   | 30 |
| At the<br>campus                            | Psychometric Test<br>(IQ + Attitude)                    | 10 |
|   | Group Discussion<br>(10 for GD & 10 for writing skills) | 10 |
|   | Personal Interview                                      | 40 |
|   | Writing Skills  | 10 |

**Mention the minimum level of acceptance, if any, for any criteria:**

Appearance in MAT ( min score 450, CAT (min score 40 percentile)

**Mention the cut-off levels of percentage & percentile scores (section-wise and/or total as case may be) of the candidates in the admission test who are called for GD/ Interview:**

Mention last two years cut-off percentage & percentile (section-wise and/or total as the case may be) of the candidates called for GD / Interview:

2008-2009 450( Mat – Cutoff Score), 40 percentile (CAT)

2009-2010 450( Mat – Cutoff Score), 40 percentile (CAT)

**Display marks scored in Test, GD, Interview etc and in aggregate for all candidates who come for GD/Interview etc:**

### **APPLICATION FORM**

Downloadable application form, with online submission possibilities:

The institute website [www.inmantec.edu](http://www.inmantec.edu) hosts application form for the benefit and convenience of candidates.

### **LIST OF APPLICANTS**

**List of candidates whose applications have been received along with percentile/percentage score for each of the qualifying examination in separate categories for open seats. List of candidates who have applied along with percentage and percentile score for Management quota seats.**

The selection process is slated to be held at regular intervals starting from September .The list of applicants shall be hosted on the web site as and when section process is carried out with regard to admissions and the admission procedure is over.

### **CRITERIA FOR GD / PERSONAL INTERVIEW**

**❖ Norms adopted for calling the candidates for Group Discussion/Personal Interview. (It has to be strictly in order of merit.)**

-> Norms adopted for GD: The candidates are divided in groups comprising of 12-15 candidates each. The GD process is regulated by a committee of 3 faculty members , senior most being the in-charge. A current topic is thrown for discussions with allocation of 15 minutes duration. The candidates are advised to speak in favor or against as the case may be. The selection panel observes individual candidates on the basis of Fluency, Communication skills, Subject knowledge, initiative & concluding remarks. The marks obtained by individual candidates are carried forward for accommodation in final merit list.

→ Norms adopted for Personal interview: A selection committee headed by Chairman Admission Committee conducts personal interviews for individual candidates. The selection committee observes the education background of the candidate, general knowledge, attentiveness; special skills if any, suitability to the profession, adaptability etc and awards

the scores accordingly. The scores obtained by the candidates are carried forward for accommodation in final merit list.

|                  |    |
|------------------|----|
| Group Discussion | 10 |
| Interview        | 40 |

❖Attributes for evaluation in GD/Interview.

Fluency, Communication skills, Subject knowledge, attentiveness, special skills if any, suitability to the profession, adaptability, general knowledge etc.

## RESULTS

❖**Composition of evaluation team with the brief profiles of members (This information be made available in the public domain after the admission process is over)**

### ADMISSION COMMITTEE

The Selection Committee for admission under Management Quota is approved by Governing Council of Institute. The members have wide experience in a range of management, commerce, and information technology, areas besides administration. A brief profile of each member is given below:

Mr PANKAJ GUPTA  
Executive Director

An Engineering graduate and MBA, Mr Gupta is known for his leadership and administrative traits. Has a vast industrial and academic experience. He is an acclaimed trainer in behavioral sciences.

Mr UC Mathur,  
Professor (Mgmt ) & Dean (R&D)

Professor Mathur has held positions of President and CEO of World Digital, CEO Modi Telecom, Vice President of GEC Group Company, Vice President Escorts Telecom and GM Group of Uptron. Professor Mathur has taught at various institutions of repute. His research interests include Strategic Management, Advertising, Marketing Research, Mergers and Acquisitions etc. Has written 24 books on contemporary and value based management streams.

Dr TARUN K SINGHAL,  
Professor & Asst Dean (IT)

Holds Phd degree ,Masters in Mathematics, Software Systems and Computer Applications and International Certifications from Microsoft, Cisco and Brainbench. Has vast consulting experience with IT Services Industry as well.

Mr R K SINGAL  
Assistant Professor & Asst Dean (Mgmt)

Holds BE & PGDBA. Has 26 years of mixed experience in corporate and academics. Is responsible as Program Coordinator (PGDM)

Dr DEEPAK SINGH  
Assistant Professor & Program Coordinator (PGDM)

Holds Phd and MBA degree besides Diploma in Export Management. Has experience of 12 years in academics and industry. Has served eminent institutions in Asia and Africa. Has published research papers & articles for reputed journals and newspapers. Has research interests in Marketing, Consumer Behavior, HRM, IB etc.

Mr VISHAL KUMAR

Trainer – Soft Skills & Personality Development

**❖Score of the individual candidates called for Group Discussion and Interview in each of the components including the test and in total, arranged in order of merit.**

Within 5 days of completion of GD & PI exercises

**❖List of candidates who have been offered admission in each category.**

Within 5 days of completion of GD & PI exercises

**❖Waiting list of the candidates in order of merit to be operative from the last date of joining of the first list candidates, category wise.**

After 3 days of start of Registration process for trimester

**❖List of the candidates who joined within the date vacancy position in each category before operation of waiting list.**

Last week of June / 1st week of July.

-----